



PROJECT ECONOMICS BRIEF | 2026

SOLAR + BESS | INDUSTRIAL PROJECT CARGO

Storage cost is only part of the project cost.

A practical savings model for solar, BESS, renewable energy, industrial, and infrastructure project cargo.

COLORADO SUMMIT

\$1.85

per sq. ft. per month

COLORADO REFERENCE RANGE

\$3.00 - \$4.00

typical third-party industrial storage



REAL FACILITY. REAL OPERATING DEPTH.

76,000 sq. ft. indoor capacity in Colorado | 20+ acres outdoor laydown across six states



01 / THE SHORT VERSION

The monthly rate is not the whole answer.

A lower storage rate matters. The better question is what the storage decision does to the rest of the project: receiving, handling, movement, release timing, and the number of vendors your team has to coordinate.

\$1.85

Colorado Summit planning rate
per sq. ft. per month

\$3 - \$4

Typical third-party industrial
storage reference in Colorado

38% - 54%

Below the reference range
before other project costs

ILLUSTRATIVE STORAGE-ONLY COMPARISON

20,000 sq. ft. for 12 months

The math is simple enough to use in a first-pass project budget.

Colorado Summit at \$1.85

\$444,000

Reference range at \$3.00 - \$4.00

\$720,000 - \$960,000**POTENTIAL****\$276k -
\$516k**

storage-only
difference

WHY THE ECONOMICS WORK

Colorado Summit is not pricing space as a standalone warehouse business. Storage is one part of a connected operating model that can include receiving, documentation, heavy haul, crane offload, and release coordination. When those pieces are scoped together, the project can reduce handoffs and avoid paying a separate premium for every gap between vendors.

Planning reference only. Final price depends on footprint, term, access, handling, and project requirements.



02 / SCALE THE REQUIREMENT

Size the requirement before you buy the rate.

Use this table to frame the storage conversation before handling, transportation, crane offload, and deployment costs are added. It assumes \$1.85 per sq. ft. per month compared

FOOTPRINT	CSC / MONTH	REFERENCE / MONTH	MONTHLY DIFFERENCE	12-MONTH DIFFERENCE
5,000 sq. ft.	\$9,250	\$15,000 - \$20,000	\$5,750 - \$10,750	\$69,000 - \$129,000
20,000 sq. ft.	\$37,000	\$60,000 - \$80,000	\$23,000 - \$43,000	\$276,000 - \$516,000
76,000 sq. ft.	\$140,600	\$228,000 - \$304,000	\$87,400 - \$163,400	\$1,048,800 - \$1,960,800

WORKED VIEW

A six-month requirement at full 76,000 sq. ft. capacity

COLORADO SUMMIT	REFERENCE RANGE	POTENTIAL DIFFERENCE
\$843,600	\$1,368,000 - \$1,824,000	\$524,400 - \$980,400
storage-only planning view	storage-only planning view	storage-only planning view

Formula: (reference rate - \$1.85) x square feet x months = storage-only difference. This does not assume that every project uses all 76,000 square feet; it shows the scale of the economics when the full footprint is relevant.



03 / WHAT THE RATE DOES

An operating model built around the asset.

The comparison stays credible when the storage number is separated from the work that depends on the equipment, route, access, and deployment schedule.

INCLUDED AT \$1.85

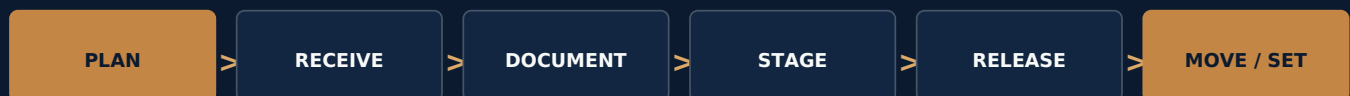
- Receiving and inventory documentation
- Condition documentation on arrival
- Release coordination tied to your deployment schedule
- Safety-ready access planning

BILLED SEPARATELY

- Handling in/out
- Crane offload and heavy haul
- Specialty handling requirements

THE CONNECTED PATH

One accountable conversation from receipt to deployment.

**WHY THIS CAN LOWER TOTAL COST**

Storage is not a promise that every move is included. It is one part of a connected plan. When the same accountable team scopes receiving, storage, release, heavy haul, crane offload, and deployment, the project can reduce duplicate handoffs and redundant mobilization. The actual scope and price still depend on the asset and the jobsite.



04 / FACILITY + NETWORK

Space placed for the work between milestones.

**INDUSTRIAL WAREHOUSING + LAYDOWN + RELEASE**

A real operating base for project cargo that needs a controlled next move.

76,000 sq. ft.

Indoor capacity in Colorado

20+ acres

Outdoor laydown across six states

6 states

Network storage footprint

4 shops

Brighton, Delta, Grand Junction (main office), and Montrose

For solar and BESS teams, the value is control.

Receive the equipment. Document what arrived. Keep it secure and ready. Release it when the project is ready to move. Colorado Summit supports the operating path across Colorado, Wyoming, Nebraska, Iowa, New Mexico, Utah, and the United States.

SCOPE YOUR STORAGE REQUIREMENT

Send the footprint, schedule, and destination.

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Illustrative planning example only. \$1.85 is a Colorado Summit storage planning rate; \$3.00 - \$4.00 is a market reference range, not a quote or guarantee. Actual pricing varies by location, term, footprint, access, handling, security, insurance, load profile, route, season, and project requirements. Outdoor laydown, in/out handling, crane offload, heavy haul, and specialty services may be billed separately. Final scope controls.